## CV

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A-3400 Klosterneuburg

Birthplace Klosterneuburg / Austria / Europe

Family status married

Nationality Austrian (German permanent resident Visa, Japanese

Possible)

Military service 1973 8 month in Austria

**Education** 1960 - 1964 Primary school Klosterneuburg

1964 - 1968 Grammar school Klosterneuburg

1968 - 1973 (HTL) TGM College for Communications and electronics

1978 - 1982 Computer science at Technical University

Vienna

Working since 1973

**Driving license** for cars and motorbikes (Austrian and German license)

International driving license

**Languages** English (fluent), German (native), Japanese, Chinese,

Vietnamese, Tagalong, Spanish (basic)

Actual position Technology for Chinese Highway in Zhejiang, Shaanxi

and Hubei

Position before Program Director Carveout Central and Eastern Europe

3,5 Mio Euro Budget

Focus of Business Coaching of projects in virtual teams

Executive program management in large international

projects

Crisis-management and risk-management

Reduction of project targets to the possible size and no

over delivery

Generation of success for the customer and the Project

members

Infrastructure optimization, mergers and acquisitions

Date: 01.02.2011

# Job history:

| 2008 - now  | conro             | Consulting Tolomatics  |
|-------------|-------------------|--|
| 2006 - NOW  | sopro             | Consulting Telematics Chinese Highways in Zhejiang, Shaanxi and Hubei  |
|             |                   | Technology Transfer, Traffic Control consulting  |
| 2008 - 2009 | Siemens           | Carveout Manager Program Director  |
| 2000 2000   | Olcinions         | Volume 3,5 mio Euro budget   |
|             |                   | Outcarving of the <u>SEN</u> and <u>ISEC</u> department out of   |
|             |                   | Siemens. About 2000 employees with infrastructure in 11  |
|             |                   | countries. Including infrastructure, <u>SAP</u> , NONSAP, HR   |
|             |                   | Process and Infrastructure separation.   |
| 2008 – 2008 | SIS D             | Proposal Management and PM-Candidate   |
|             |                   | Application Development Project 7 mio Euro German Post   |
| 2008 – 2008 | SIS D             | Project Consulting / Reviewing   |
|             |                   | For German Banks in Frankfurt / Main in ATM – Service  |
|             |                   | and Backoffice – Project – Process Optimazion  |
| 2007 – 2008 | SIS GO            | Transformation Manager   |
|             |                   | Transformation Manager Project "Transformation   |
|             |                   | Operational Framework" budget 800 Million Euro per   |
|             |                   | year. Rollout of global services processes at Siemens  |
|             |                   | Infrastructure Management and cost saving about 30 %   |
|             |                   | for Siemens Global Operations. Setup Global Production   |
| 2006 2007   | Ciamana DCF       | Centers (GPC). Products OSD, OCD, OSD, AIP   |
| 2006 – 2007 | Siemens PSE       | Project Management / Controlling   |
|             |                   | For new Software Projectmanagement Toolbox SEM NG Using Visual Studio, Eclipse, Project Wizard, Infopath for     |
|             |                   | Siemens PSE Department (7000 employees)  |
| 2006 - 2006 | PEA               | Project Management and Maintenance contracting   |
| 2000 2000   | /.                | Due of personal fluctuation and delay in schedule  |
|             |                   | coaching of the existing team, installing new project  |
|             |                   | manager, Dealing with service contracts. Integration   |
|             |                   | project with <u>TIBCO</u> and <u>SAP</u> for the <u>Thailand Provincial</u>                                      |
|             |                   | Electricity Authority. Proposal management.  |
| 2005 - 2005 | B-Source          | Proposal Consulting  |
|             |                   | Proposal-consulting B-Source regarding new   |
|             |                   | infrastructure rollout for 30 Mio CHF including System   |
|             |                   | Management and Pay-Per-Transaction business  |
| 0005 0005   | Ob                | provisioning. Offshoring in India.   |
| 2005 - 2005 | Snangnai Airpo    | rt Proposal Consulting   |
|             |                   | Proposal-consulting for Shanghai International Airport SIA Terminal 2. IT-infrastructure. Volume about 20 Mio \$ |
| 2005 - 2005 | Hydro one - Sn    | nart metering Proposal Manager   |
| 2000 2000   | Tiyaro one – on   | Proposal Manager for the <u>Hydro One</u> Smart  |
|             |                   | Metering Project in Toronto / Canada. Replacing  |
|             |                   | 1.200.000 meters in Ontario Canada by  |
|             |                   | Smartmeters. Rollout of new network (Wimax).   |
|             |                   | Rural Broadband Service. Volume about 200 Mio \$   |
| 2005 - 2005 | Credit - Suisse - | Data Warehouse offshoring project consulting   |
| 2000 2000   | J. Juli Julio     | Data warehousing and bBusiness planning /  |
|             |                   | controlling. Implementation with offshoring  |
|             |                   | companies in India. Customer: <u>Credit Suisse.</u>  |
| 2004 - 2004 | ASPECT - Sieme    | ens com (Call center solution) Program Manager   |
|             | 2.0. 20. 0.01110  | Crisis manager for a critical project for ASPECT / Siemens   |
|             |                   | COM Cooperation regarding call centers. Creating a   |
|             |                   | success story till 12/04.  |
|             |                   | •  |

| 2003 - 2004 | ASFINAG – VMIZ     | (Traffic control system for Austria) Program Manager                           |
|-------------|--------------------|--|
|             |                    | Project manager for the consortium <u>Siemens</u> – <u>Heusch</u> –            |
|             |                    | Boesefeldt. Building of a traffic control system for the                       |
|             |                    | Austrian highways owner (ASFINAG). Project volume 8                            |
|             |                    | Mio Euro. Total volume incl. on site hardware and                              |
|             |                    | buildings 200 Mio Euro.  |
| 2000 – 2003 | Siemens Center of  | E-Excellence / CIO Consulting / Project management                             |
|             |                    | Proposal of the basics regarding e-business for the                            |
|             |                    | Siemens AG worldwide, Presentation to the Executive                            |
|             |                    | Board of Siemens.  |
|             |                    | Design and organization planning for a PMO / TMO                               |
|             |                    | (Project Management Office / Transformation                                    |
|             |                    | Management Office)   |
|             |                    | Setup of a back office to manage lead projects (about 40)                      |
|             |                    | and e-business projects (250) worldwide.                                       |
|             |                    | Responsible project manager for <u>www.siemens.com</u>                         |
| 2002 2002   | Douteska Baula / B | Joining different teams for SLA and marketplaces                               |
| 2000 – 2000 | Deutsche Bank / D  | Present Bank Consulting  |
|             |                    | Preparing a business model for outsourcing the                                 |
|             |                    | self-service areas (ATM's, printers,) of Deutsche Bank and Dresdner Bank to an |
|             |                    |  |
|             |                    | outsourcing project and later creating of an own spin off                      |
| 1000 2000   | Siemens ICN        | Company  |
| 1999 - 2000 | Sieilielis ICIA    | Productmanager for a telecommunications product for 64 countries.              |
|             |                    | Marketing, process design for rollout, training, migration                     |
| 1999 - 1999 | <b>D</b> reBa      | Program Director   |
| 1999 - 1999 | ComBA              | for the Project DCD of three German  |
|             | <b>D</b> euBA      | banks in or ATM - cash machines- budget  |
|             | Deable             | 1.300 Million DM, 12 Part projects   |
| 1998 - 1999 | WestLB             | Program Director   |
|             |                    | for the project Corporate Network at the                                       |
|             |                    | largest Landesbank in Düsseldorf   |
|             |                    | Project size 170 project members, 17 part projects                             |
|             |                    | Project language English. Consortium EDS-SIEMENS                               |
|             |                    | (Windows NT, Lotus Notes) Integration of banks into                            |
|             |                    | WestLB and harmonize IT-Platform   |
| 1997 - 1998 | Siemens PN         | Project Manager  |
|             |                    | Logistics for PN at Siemens Munich.  |
|             |                    | Worldwide logistic service to  |
|             |                    | SiemensTelecommunication-Products  |
| 1996 – 1997 | BNFL               | technical Project manager  |
|             |                    | for the Sellafield MOX- Plant for KWU Karlsruhe and                            |
|             |                    | Siemens Manchester. About 30 project members.                                  |
| 100=        | 4 4 1 11 / 5       | Project language English.  |
| 1995 - 1996 | AAHKG              | Leader of the Test Team  |
|             |                    | for the baggage handling for the airport                                       |
| 1001 1005   | Manueltation       | Chek Lap Kok in Hong Kong  |
| 1994 – 1995 | Mannheimer         | Consulting, Project management   |
|             | Badische V.        | and Implementation of standard   |
| 1004        | ۸۵۸                | software at insurances (Mannheim and Karlsruhe)                                |
| 1994        | APA                | Consulting   |
| 1994        | Dt. Telekom        | of a news agency with a textretrieval - system  Project - Coach                |
| 1994        | Di. Telekulli      | for client-server-projects at German Telekom in Bremen.                        |
|             |                    | Migration of a mainframe application to client-server in                       |
|             |                    | UNIX-Windows-configuration   |
|             |                    | ONIX VVIII dovo-confliguration   |

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| 1993        | Dt. Telekom             | Project management for a client-server-project                           |
|-------------|-------------------------|--|
|             |                         | For German Telekom at Bochum   |
| 1991 – 1992 | Allianz                 | Project support  |
|             |                         | for performance tuning for an Austrian insurance                         |
| 1990        | Lufthansa               | Consulting   |
|             |                         | for German airline for a new payment and travel-service with smartcards. |
| 1988 – 1993 | KWU                     | Consulting and Project management  |
|             |                         | for a large CIM-Project in NRW with main focus CAE, CAP, PPS, CAQ        |
| 1987        | Dt. Telekom             | Methodology Consulting   |
|             |                         | for German Telekom at Darmstadt / Dortmund                               |
| 1985 - 1986 | Software AG             | Startup of the Austrian Branch   |
|             |                         | Building technical support.  |
| 1984        | Siemens PSE             | Project manager  |
|             |                         | for Telecommunications Software  |
| 1983        | DeuBa                   | Consulting Deutsche Bank in Frankfurt                                    |
|             |                         | heterogenic networks   |
|             |                         | Configuration management   |
|             |                         | EDP - automatisation/networkmanagement                                   |
|             |                         | Software distribution and archiving                                      |
| 1981 - 1982 | HelaBa<br>Mainz. Tagbl. | Consulting for Distributed Data Processing                               |
|             |                         | Consulting for newspaper print service                                   |
|             | Egypt. Gov.             | Consulting for Egypt Government for ID cards                             |
| 1976 - 1981 | Siemens                 | Project manager for System Software                                      |
|             |                         | development for mainframes   |
| 1973 - 1976 | Siemens                 | Software developer   |
|             |                         | for wire wrap technology production systems                              |

Date: 01.02.2011

Curriculum vitae of Brunold M. Loidl Date: 01.02.2011

### **Business abroad:**

Long term assignments Braunschweig

Bremen Darmstadt

Duesseldorf, Rhein / Ruhr - Area

Frankfurt, Main - Area

Manchester Muenchen Nuernberg Karlsruhe Toronto Wien Lugano Zuerich

Country knowledge Asia, preferred China, Japan, Vietnam, Cambodia,

Philippines

USA, Canada, UK, Germany, Austria

Africa (Egypt, Israel, South Africa, Namibia, Swaziland)

South America (Mexico, Brazil, Argentina)

**Hobbies, personal interests** Travelling, sports, mountains, High tech, international

relations, interested in economical successful Regions

like USA, Japan, China, and Europe

### **Projects**

**EDP** System software development

Application software development

Network projects

Automatisation / building industry

Consulting

e-business, website management, content management

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Services Implementation of services for IT-industry

managed services, leverage center, SLA, ITIL, ASP

Cost analyses (TCO) für IT

Implementation of SMC, NMC, user-help desk

e-business (marketplaces, supply chain, enabler, support)

**Change Management** Consulting of banks, telecom, insurance, and

production for merging departments or companies. Integration and harmonization of IT-infrastructure

Design and implementation of SLA's, cost models, TCO,

service structures

Merges and acquisitions, carve out

Knowledge of branches Airline Traffic

Banks Consulting Government Power

Production industry

Softwareproduction

Telecom Utilities Traffic Insurance